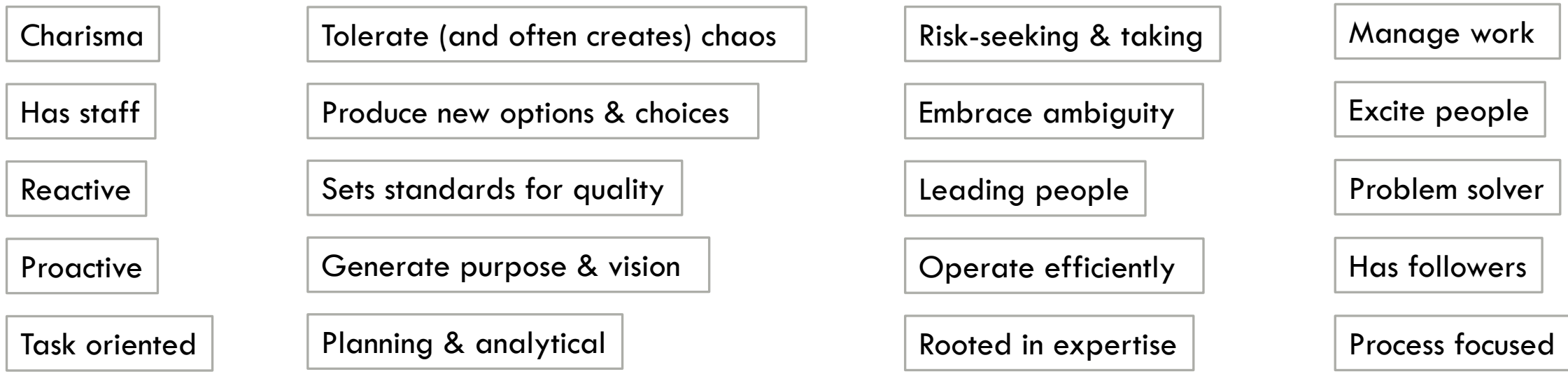


# WHICH ATTRIBUTES DO YOU LIVE IN YOUR ROLE?



# MANAGER OR LEADER?

## MANAGER

- Problem solver
- Task oriented
- Reactive
- Process focused
- Has staff
- Operates efficiently
- Manages work
- Planning & analytical
- Rooted in expertise
- Sets standards for quality

## LEADER

- Generates purpose & vision
- Excites people
- Proactive
- Has followers
- Produces new options & choices
- Risk-seeking & taking
- Embraces ambiguity
- Charisma
- Tolerates (and often creates) chaos
- Leading people

# MANAGER OR LEADER

An organization can survive for  
years without a Leader,  
but not more than 3 months  
without a Manager.